



Naval Facilities Engineering Command Marianas

Guam Procurement Technical Assistance Center Procurement Symposium

4 Sep 2009



Agenda



- **What we do**
- **FY 2010 Construction Program (Wow)**
- **Guam Industry Forum Acquisition Strategy - Overview**
- **Other Opportunities**



Military Facility Management



- Infrastructure and services in support of operational units, service members, and families assigned to military installation, e.g:
 - Public works
 - Construction
 - Environmental
- Not the ships, subs, and aircraft.
- Big business on Guam:
 - Average \$540M/year, with
~ \$470M/year in contracts
 - 1000 personnel





US Department of Defense & Government of Japan Fiscal Year 2009/2010 Major Construction



FY 2010 = \$1.1 Billion

- Marine Relocation \$674M
- NAVHOSP Replacement \$259M
- Other MILCON \$174M



Air Force, Navy, & DoD Fiscal Year 2010 Military Construction



INSTALLATION	TITLE	\$(000)
ANDERSEN AFB	Strike/FOL Electrical Infrastructure	33,750
ANDERSEN AFB	Northwest Field ATFP Perimeter Fence and Road	4,752
ANDERSEN AFB	Commando Warrior Operations Facility	4,200
ANDERSEN AFB	Northwest Field Combat Support Vehicle Maintenance Facility	15,500
GUANG BARRIGADA	Readiness Center	30,000
DEFENSE ENERGY SUPPORT CENTER	Replace Gas Cylinder Storage Facility	4,900
NAVBASE GUAM	Replace North Tupalao Housing, Phase III	20,730
NAVBASE GUAM	Torpedo Exercise Support Building	15,627
NAVBASE GUAM	Consolidated Submarine Learning Center and Submarine Squadron FIFTEEN Headquarters	45,309
NAVHOSP GUAM	Hospital Replacement, Phase 1	259,156



Marine Corps Relocation Fiscal Year 2010 Construction Program



INSTALLATION	Project Title	\$(000)
NAVBASE GUAM	MILITARY WORKING DOG RELOCATION	27,070
NAVBASE GUAM	APRA HARBOR WHARVES IMPROVEMENTS	167,033
GUAM ROADS	DEFENSE ACCESS ROAD IMPROVEMENTS	48,860
ANDERSEN AFB	NORTH RAMP UTILITIES, PHASE I	21,500
ANDERSEN AFB	NORTH RAMP PARKING, PHASE I	88,797
VARIOUS	UTILITIES AND SITE IMPROVEMENTS - Finegayan Sitework and Utilities - Andersen AFB North Ramp Gate - Apra Harbor Wharves Utilities	320,860



Design / A/E Contracting Tools



- NAVFAC Program Support Contract
 - Program management and design services
 - Current RFP package development task orders
 - Military Working Dogs
 - Utilities & Site Improvement (Finegayan and AAFB)
- USG Waterfront A/E IDIQ
 - Awarded 24 August 2009
- USG Aviation A/E IDIQ
 - A/E firm selected, currently negotiating rates
- Mamizu A/E Contract
 - Evaluations of Qualifications underway
- USG Small Business A/E IDIQ
 - Target award FY10



Draft Evaluation Factors for Construction



- Factor 1 - Past Performance
 - Subfactor 1A – Construction Firm’s Past Performance
 - Subfactor 2A – Design Firm’s Past Performance

- Factor 2 - Workforce Housing and Logistics
 - Medical Services - Material Management
 - Food / Dining - Safety / Security
 - Housing - Transportation

- Factor 3 - Small Business Utilization
 - Subfactor 3A – Past Performance in Utilization of Small Business Concerns
 - Subfactor 3B – Participation of Small Business Concerns in this Project

- Evaluation Factor Weighting
 - Technical Factors for Stand-alone / Basic MACC Award
 - The Technical Evaluation Factors are considered equal, and when combined, are considered significantly more important than price
 - Technical Factors for Task Order Awards
 - The technical evaluation factors are considered equal, and when combined, are approximately equal to price



Construction Contracting Tools



Guam MACC (US funded)

- Contract Capacity: \$4B
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$15M - \$300M
- Minimum Guarantee: \$500K
- Number of Firms: Up to 5 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Solicitation Timeframe: Fall 2009
- Award Timeframe: Spring 2010
- PCO: NAVFAC Pacific
- Use for DPRI/Non-DPRI Work

Mamizu Projects

- Under discussion - TBD
- Options being considered
 - Stand-alone best value sources sought (BVSS)
 - MACC
 - Investigating other methods



Small Business Contracting Tools

(for US Funded Projects)



Small Business MACC

- Contract Capacity: \$500M
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$1M-\$15M
- Minimum Guarantee: \$25K
- Number of Firms: Up to 5 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Solicitation Timeframe: October 2009
- Award Timeframe: February 2010
- PCO: NAVFAC Marianas
- Use for DPRI/Non-DPRI Work
- *Non-DPRI seed project*

HUBZONE MACC

- Contract Capacity: \$400M
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$1M-\$5M
- Minimum Guarantee: \$25K
- Number of Firms: 10 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Awarded in June 2009
- PCO: NAVFAC Marianas
- Use for DPRI/Non-DPRI Work

8(a) MACC

- Contract Capacity: \$100M
- Contract Type: Firm-Fixed Price
- Contract Period: 5 yrs – Base + 4 Options
- Typical Task Order range \$1M-\$2M
- Minimum Guarantee: \$25K
- Number of Firms: Up to 5 Firms
- Award Method: Tradeoff or LPTA for TO Awards
- Solicitation Timeframe: March 2010
- Award Timeframe: June 2010
- PCO: NAVFAC Marianas
- Use for DPRI/Non-DPRI Work
- Existing 8(a) MACC expires Sep 2010 but does have capacity if needed for smaller FY 2010 DPRI projects
- *Non-DPRI seed project*



Other Near-Term Opportunities Maintenance & Repairs



- **FY10-11 (Subject to funding and approved budgets)**
 - Apra Harbor Maintenance Dredging (~\$10M over 2 years)
 - Apra Harbor Seawall Repairs (\$5M - \$10M)
 - Apra Harbor Wharf Repairs (\$10M - \$15M)
 - Naval Magazine Repairs (\$1M – \$10M)
 - Andersen AFB Airfield Repairs (\$10M - \$15M)
 - Andersen AFB Fire Systems Repairs (\$1M - \$10M)
- **Annually: Andersen AFB & NAVBASE Guam Sustainment, Restoration, and Modernization**
 - Maintenance, Repair, Minor Construction up to ~\$0.5M - \$1M/project
 - ~\$60M - \$80M/year combined



Future Major Construction Opportunities (Other than Marine Relocation)



- All subject to Department of Navy, Department of Air Force, Department of Defense, Administration, and Congressional programming and budget reviews & approvals

Potential Future Construction Projects	Price Range
CVN Capable Berth	\$200M+
Ordnance Magazines	\$50M+
Strike/FOL Operations	\$400M+
NW Field Development (Various facilities)	\$30M+
Air Freight Terminal Complex	\$15M-\$20M
Consolidated Communications Facility	\$15M-\$20M
Electrical, Water & Wastewater System Recapitalization (Various projects)	\$20M-\$50M each
Bachelor Quarters	\$50-\$100M each



Additional Information



- For any additional questions, please contact:
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 - NAVFAC Marianas Small Business Advisor, Al Sampson at e-mail: Albert.Sampson@fe.navy.mil or phone (671)339-7090
- Federal Business Opportunities:
<http://www.fedbizopps.gov/>